

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 H-02 AID-05 CIAE-00 COME-00

FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03

SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 L-03 STR-04 SS-15

NSC-05 /078 W

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R 031333Z JUL 75

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 696

INFO USDA/FAS WASHDC

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E.O. 11652: N/A

TAGS: ETRD, EAGR, CS

SUBJECT: HOUSE OF REPRESENTATIVES SUGAR HEARINGS AND
REQUIRED INFORMATION

REF: A) SAN JOSE 2685 (B) SAN JOSE 2597

1. AGATT RECENTLY INFORMED THAT CONTRACT MENTIONED
UNDER (G) IN REFTEL WITH COCA COLA NOT YET FINALIZED.
2. PRESIDENT OF CAMARA DE AZUCAREROS (MILL OWNERS
ASSOCIATION) AND PRESIDENT OF LIGA AGRICOLA INDUSTRIAL
DE LA CANA DE AZUCAR (QUASI-GOVERNMENTAL MARKETING
MONOPOLY) JUST RETURNED FROM TALKS WITH COCA COLA
OFFICIALS IN ATLANTA. APPARENTLY SOME COCA COLA
OFFICIALS BALKED AT SIGNING CONTRACT AT THIS TIME
SINCE SPOT PRICE IS NOW LOWER THAN MINIMUM IN CONTRACT.
AS PRESIDENT OF COCA COLA NOT IN U.S., FURTHER DIS-
CUSSIONS PUT IN ABEYANCE UNTIL HIS RETURN.

3. LOCAL SOURCES STILL FEEL CONFIDENT THAT CONTRACT
WILL BE SIGNED, POSSIBLY IN JULY.

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4. WHEN CONTRACT (EXECUTIVE SECRETARY TO CAMARA DE AZUCAREROS) WAS ASKED IF HE THOUGHT DELAY ON PART OF COCA COLA COULD BE RELATED TO PROPOSED BILL TO TAX SOFTDRINKS (REF B), HE SAID NO.

5. COMMENT: ALTHOUGH CONTACT IS USUALLY TRUTHFUL AND FORTHRIGHT ABOUT WHAT HE IS BROUGHT IN ON, PAST EXPERIENCE HAS INDICATED THAT HE IS NOT ALWAYS FULLY INFORMED BY PRINCIPALS IN THE CAMARA ON TOUCHY ISSUES. HIS COMMENT THAT THE PROPOSED BILL TO TAX SOFTDRINKS HAS NOT HAD BEARING ON SUGAR CONTRACT NEGOTIATIONS SHOULD ONLY BE REGARDED AS HIS OWN PERSONAL OPINION AND ONE THAT MIGHT BE BASED ON BEING SEVERAL STEPS AWAY FROM MAIN STAGE OF NEGOTIATIONS.
TODMAN

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Message Attributes

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Margaret P. Grafeld
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06 JUL 2006

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